

Message Text

CONFIDENTIAL

PAGE 01 STATE 082619
ORIGIN EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-05 INR-10 L-03 ACDA-12
NSAE-00 PA-01 SS-15 SP-02 TRSE-00 EB-08 COME-00
MCE-00 DODE-00 NSCE-00 SSO-00 USIE-00 INRE-00
/069 R

DRAFTED BY EUR/RPM: JAFROEBE
APPROVED BY EUR/RPM: SJLEDOGAR
OUSDR AND E; CDEJONGE
OASD/ISA: JSIENA
PM/ISP: JHHAWES

-----052074 310210Z /73

O P 310118Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY LONDON IMMEDIATE
AMEMBASSY BONN IMMEDIATE
AMEMBASSY PARIS IMMEDIATE
AMEMBASSY ROME IMMEDIATE
AMEMBASSY OSLO IMMEDIATE
AMEMBASSY THE HAGUE IMMEDIATE
INFO ALL NATO CAPITALS PRIORITY

C O N F I D E N T I A L STATE 082619

E.O. 11652: GDS

TAGS: NATO, MPOL

SUBJECT: TRANSATLANTIC DIALOGUE (TAD)

REFS: (A) USNATO 3113, DTG 241311Z MAR 78
(B) USNATO 3007, DTG 221307Z MAR 78; (C) USNATO 3185,
DTG 281748Z MAR 78; (D) USNATO 3170, DTG 281434Z MAR
78 (NOTAL)

1. MISSIONS SHOULD APPROACH FOREIGN AND/OR DEFENSE MINIS-
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 082619

TRIES AT THE DEPUTY MINISTER OR PERMANENT UNDER SECRE-
TARY LEVEL TO MAKE FOLLOW-UP REPRESENTATIONS FOR THE
US-CANADIAN PROPOSAL ON THE TRANSATLANTIC DIALOGUE ON
NATO ARMS COOPERATION MADE AT THE FIRST SUBSTANTIVE
MEETING IN THE DIALOGUE ON MARCH 20 (REFS A AND B).
OUR OBJECTIVE IS TO TRY TO BRING THE BROADER PERSPECTIVES
OF THE SUB-CABINET LEVEL IN THESE SELECTED INDEPENDENT

EUROPEAN PROGRAM GROUP (IEPG) CAPITALS TO BEAR ON THE POSITIONS THAT IEPG NATIONAL ARMAMENTS DIRECTORS (NADS) WILL TAKE TO THEIR MEETING IN ROME APRIL 3-4. UNDER SECRETARY OF DEFENSE FOR RESEARCH AND ENGINEERING DR. WILLIAM PERRY IS MAKING FOLLOW-UP REPRESENTATIONS TO HIS BRITISH, FRG, AND FRENCH COUNTERPARTS. THE FRENCH ARE APPARENTLY THE MAJOR HURDLE (REFS C AND D)

IN GAINING ACCEPTANCE OF THE US-CANADIAN PROPOSAL, VERSUS CONFINING THE DIALOGUE TO DISMANTLING LEGAL AND ADMINISTRATIVE OBSTACLES IN THE US AND CANADIAN MARKETS TO INCREASED EUROPEAN DEFENSE EQUIPMENT SALES.

2. MISSIONS SHOULD MAKE THE FOLLOWING POINTS:

-- AS PRESIDENT CARTER STATED AT LAST MAY'S NATO SUMMIT, THE US WANTS TO PURSUE IMPROVED TRANSATLANTIC ARMAMENTS COOPERATION IN ORDER (A) TO STRENGTHEN NATO

MILITARILY BY WELDING ITS INDIVIDUAL NATIONAL FORCES INTO AN EFFECTIVE COALITION DEFENSE, (B) TO SOLIDIFY THE ALLIANCE POLITICALLY BY REDUCING FRICTIONS OVER WHO IS TO DEVELOP AND PRODUCE DEFENSE EQUIPMENT AND WHERE IT IS TO BE SOLD, AND (C) TO BOLSTER THE ALLIANCE ECONOMICALLY BY PUTTING TRANSATLANTIC DEFENSE TRADE ON A STABLE LONG-TERM BASIS, BY BROADENING NATO'S CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 082619

INDUSTRIAL AND TECHNOLOGICAL BASE, AND BY USING ALLIANCE RESOURCES MORE EFFICIENTLY.

-- THE US STRONGLY BELIEVES THAT THESE OBJECTIVES CAN BEST BE SERVED, INDIVIDUALLY AND COLLECTIVELY, BY A TAD THAT ADDRESSES ALL THE ISSUES INCLUDED IN THE US-CANADIAN PROPOSAL, AND MUST NOT BE CONFINED SOLELY TO LEGAL AND ADMINISTRATIVE OBSTACLES OF ACCESS TO THE NORTH AMERICAN MARKET.

-- THE US HOLDS THAT THIS BROADER FOCUS IS ESSENTIAL IF WE ARE TO MAKE HEADWAY ON SPECIFIC PROGRAMS. IT ALSO WILL IMPROVE THE LIKELIHOOD OF ADEQUATE SUPPORT FROM CONGRESS, INDUSTRY, AND INCREASED OFFSHORE BUYS OF EQUIPMENT IN THE INTEREST OF IMPROVING NATO'S DEFENSES.

-- THIS BROADER FOCUS WILL ALSO FACILITATE SUBSTANTIALLY THE US WILLINGNESS TO IMPROVE THE SHARING OF TECHNOLOGY WITH ITS ALLIES, AND TO EXPLORE WAYS TO PROMOTE DEFENSE INDUSTRY COOPERATION BETWEEN THE US AND ITS ALLIES.

-- IN SUM, WE BELIVE THE IEPG OBJECTION OF GREATER
ACCESS TO THE NORTH AMERICAN MARKET -- AS WELL AS
MUTUAL OBJECTIVES OF IMPROVING NATO'S CONVENTIONAL
CAPABILITY -- WILL BE BETTER SERVED BY THE BROADENED
DIALOGUE WE AND CANADA HAVE PROPOSED.

COOPER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, ARMS, INTERGOVERNMENTAL COOPERATION
Control Number: n/a
Copy: SINGLE
Draft Date: 31 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE082619
Document Source: CORE
Document Unique ID: 00
Drafter: JAFROEBE
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780139-0344
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978032/aaaaabsv.tel
Line Count: 123
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6d5581bc-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 USNATO 3113, 78 USNATO 3170, 78 USNATO 3007, 78 USNATO 3185
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3188785
Secure: OPEN
Status: NATIVE
Subject: TRANSATLANTIC DIALOGUE (TAD)
TAGS: MPOL, PCAT, US, CA, NATO
To: LONDON BONN MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/6d5581bc-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014